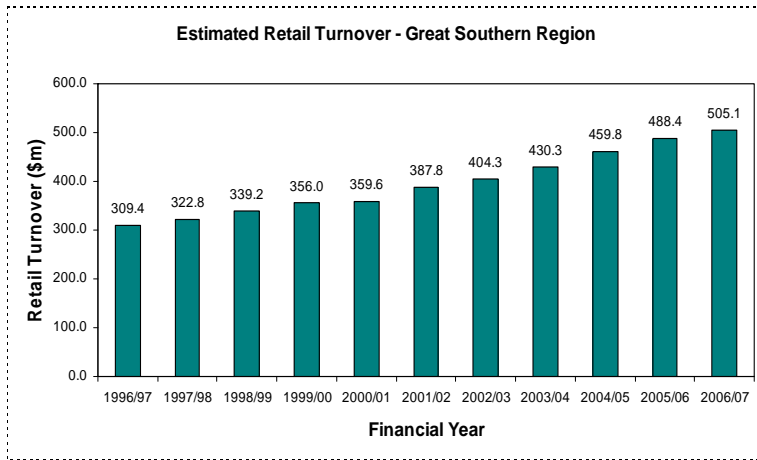




Regional Statistical Summary

Estimated Retail Turnover – Great Southern Region 2006/2007



Source: Department of Local Government and Regional Development

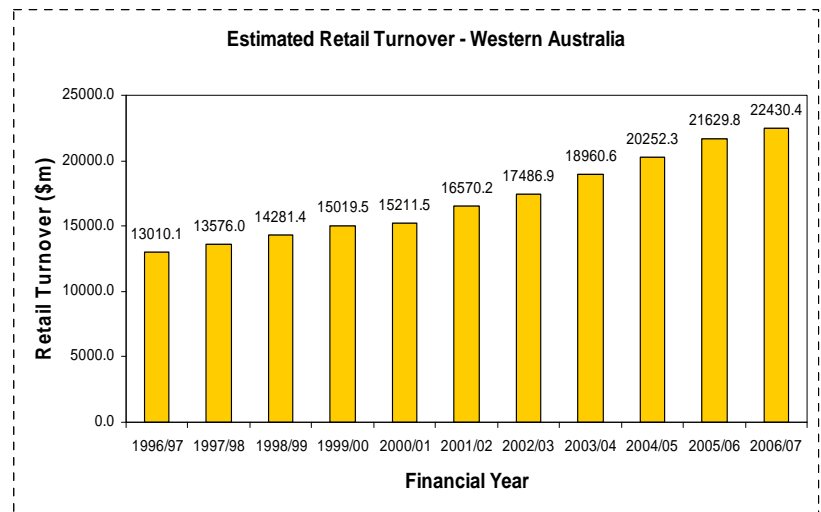
Retail turnover is a consumer confidence indicator which captures the value of retail sales and services. Figures for retail turnover at a sub-state level were last provided by the Australian Bureau of Statistics in 1991/92. Subsequently, the Department of Local Government and Regional Development has estimated financial year values of retail turnover for each region.

Retail turnover was estimated for the Great Southern Region (2006/07) at \$505.1m, an increase of 3.4 per cent over the previous year's total of \$488.4m.

Financial Year	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	Average annual growth rate 96/97 – 06/07
Great Southern Retail Turnover (\$m)	309.4	322.8	339.2	356.0	359.6	387.8	404.3	430.3	459.8	488.4	505.1	4.7%

In 1996/97 the Great Southern Region's retail turnover was \$309.4m, which grew to \$505.1m in 2006/07, an increase of 63.3 per cent over ten years. This represents an average annual growth rate of 4.7 per cent.

Over the same period, the state's retail turnover grew from \$13,010.1m (1996/97) to \$22,430.4 (2006/07). The Great Southern Region's share of Western Australia's retail turnover in 1996/97 was 2.4 per cent. In 2006/07, that share was forecast at 2.3 per cent.



Source: Department of Local Government and Regional Development

Financial Year	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04	2004/05	2005/06	2006/07	Average annual growth rate 96/97 – 06/07
WA Retail Turnover (\$m)	13,010.1	13,576.0	14,281.4	15,019.5	15,211.5	16,570.2	17,486.9	18,960.6	20,252.3	21,629.8	22,430.4	5.2%